# Williams College Consolidated Financial Statements

June 30, 2022 and 2021

## Williams College Index June 30, 2022 and 2021

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## **Report of Independent Auditors**

To the Board and Trustees of Williams College:

## **Opinion**

We have audited the accompanying consolidated financial statements of Williams College and its subsidiaries (the "College"), which comprise the consolidated statements of financial position as of June 30, 2022 and 2021, and the related consolidated statements of activities and of cash flows for the years then ended, including the related notes (collectively referred to as the "consolidated financial statements").

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the College as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the College and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

## Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Hartford, CT

October 14, 2022

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## Williams College Consolidated Statements of Financial Position June 30, 2022 and 2021

(in thousands)		:	2022		20	021	
Assets							
Cash and cash equivalents Accounts receivable Contributions receivable (Note 2) Notes receivable - student loans (Note 3) Notes receivable - other (Note 4) Other assets Investments Investments held on behalf of			\$	34,554 3,427 51,311 1,164 13,874 18,635		\$	24,352 914 65,889 1,443 13,493 14,930
Williams College (Note 5) Investments held on behalf of supporting organization	\$	3,589,761 449,639			\$ 4,234,659 516,742		
Total Investments, at fair value Land, buildings and equipment, net (Note 7)		449,009		4,039,400 699,285	310,742		4,751,401 716,995
Total assets			\$	4,861,650		\$	5,589,417
Liabilities							
Accounts payable and accrued liabilities Accrued salaries and benefits (Note 8) Investments held on behalf of			\$	28,044 43,902		\$	30,200 51,439
supporting organization (Note 6) Deferred revenue and deposits				449,639 1,619			516,742 2,260
Deferred tax liability U.S. Government advances for student loans Liabilities related to split interest agreements				9,994 950 59,674			17,041 1,206 62,938
Bonds payable (Note 11)  Total liabilities				401,607 995,429			462,948
Net assets				990,429			1,144,774
				040 404			000 004
Without donor restrictions With donor restrictions				618,161 3,246,579			662,021 3,781,199
Total College net assets				3,864,740			4,443,220
Noncontrolling interests without donor restrictions	i			1,481			1,423
Total net assets				3,866,221			4,444,643
Total liabilities and net assets			\$	4,861,650		\$	5,589,417

## Williams College Consolidated Statement of Activities

## Year Ended June 30, 2022 with Summarized Comparative Totals for 2021

(in thousands)		2022						2021
		Without Donor With Donor						
	Rest	rictions	R	estrictions		Total		Total
Operating revenue, gains and other								
Net student revenues								
Tuition, fees, room and board,	\$	97,915	\$	-	\$	97,915	\$	70,319
net of financial aid of \$59,158 in 2022 (\$46,946 in 2021)		0.740				0.740		T 400
Auxiliary enterprises - other  Special purpose grants expended and related income		9,742 8,952		-		9,742 8,952		5,192 5,041
Gifts and grants, net of discount and allowance		17,876		6.046		23.922		31.610
Investment income		309		0,040		309		282
Realized gains appropriated		17,988		143,321		161,309		141,675
Other income		943		-		943		606
Net assets released from restrictions		143,198		(143, 198)		-		
Total operating revenue, gains, and other		296,923		6,169		303,092		254,725
Operating expenses and other								
Salaries and wages		116,335		-		116,335		114,249
Employee benefits		40,294		-		40,294		37,591
Operating expenses		72,659		-		72,659		66,491
Interest expense		11,640		-		11,640		10,790
Depreciation		39,009				39,009		37,795
Total operating expenses and other		279,937				279,937		266,916
Change in net assets from operating activities		16,986		6,169		23,155		(12,191)
Nonoperating activities								
Investment return, net		(63,804)		(407,991)		(471,795)		1,408,953
Change in deferred tax liability		573		6,474		7,047		(17,040)
Realized gains appropriated		(17,988)		(143,321)		(161,309)		(141,675)
Investment income, annuitant payments and		(4.0.40)		400		(0.07)		(0.000)
change in value of split interest agreements, net		(1,049)		162		(887)		(8,669)
Adjustments for post-employment liabilities		6,298		47.050		6,298		(1,037)
Endowment, plant, and split interest gifts, net of discount and allowance		2,257		17,353		19,610		24,875
Unrealized gains on interest rate swaps Gains on the retirement of long term debt		5,913		-		5,913		3,617 1,490
Net assets released from restrictions		10,095		(10,095)		-		1,490
Fund retirements		1,062		(1,062)		_		_
Funds further designated		2,309		(2,309)		_		_
Other adjustments		(6,512)		-		(6,512)		-
Change in net assets from nonoperating activities		(60,846)		(540,789)		(601,635)		1,270,514
Total change in not accept without depar restriction. Williams Callege		(42.960)				(42.060)		262 645
Total change in net assets without donor restriction - Williams College Total change in net assets without restriction - noncontrolling interest		(43,860) 58		-		(43,860) 58		262,615 53
Total change in net assets with donor restriction				(534,620)		(534,620)		995,707
Total change in net assets		(43,802)		(534,620)		(578,422)		1,258,375
Beginning net assets		663,444		3,781,199		4,444,643		3,186,268
Ending net assets	\$	619,642	\$	3,246,579	\$	3,866,221	\$	4,444,643

## Williams College Consolidated Statement of Activities Year Ended June 30, 2021

(in thousands)				
	Without Donor Restrictions	With Donor Restrictions	Total	
Operating revenue, gains and other				
Net student revenues Tuition, fees, room and board, net of financial aid of \$46,946	\$ 70,319	\$ -	\$ 70,319	
Auxiliary enterprises - other Special purpose grants expended and related income	5,192 5,041	-	5,192 5,041	
Gifts and grants, net of discount and allowance Investment income	28,513 282	3,096	31,609 282	
Realized gains appropriated Other income	11,647 606	130,028	141,675 606	
Net assets released from restrictions  Total operating revenue, gains, and other	128,594 250,194	(128,594) 4,530	254,724	
Operating expenses and other			- ,	
Salaries and wages	114,249	-	114,249	
Employee benefits Operating expenses	37,591 66,491	-	37,591 66,491	
Interest expense	10,790	- -	10,790	
Depreciation	37,795	_	37,795	
Total operating expenses and other	266,916		266,916	
Change in net assets from operating activities	(16,722)	4,530	(12,192)	
Nonoperating activities			<u> </u>	
Investment return, net	180,877	1,228,076	1,408,953	
Change in deferred tax liability	(1,387)	(15,653)	(17,040)	
Realized gains appropriated Investment income, annuitant payments and	(11,647)	(130,028)	(141,675)	
changes in value of split interest agreements, net	(1,224)	(7,445)	(8,669)	
Adjustments for post-employment liabilities	(1,037)	-	(1,037)	
Endowment, plant, and split interest gifts, net of discount and allowance	45	24,830	24,875	
Unrealized gains and net settlement on interest rate swaps	3,617	-	3,617	
Gains on the retirement of long term debt	1,490	- (404.040)	1,490	
Net assets released from restrictions	101,318	(101,318)	-	
Fund retirements	8,259	(8,259)	-	
Funds further designated	(974)	974	-	
Total change in net assets without donor restriction - Williams College	262,615	-	262,615	
Total change in net assets without restriction - noncontrolling interest	53	-	53	
Total change in net assets with donor restriction		995,707	995,707	
Total change in net assets	262,668	995,707	1,258,375	
Beginning net assets	400,776	2,785,492	3,186,268	
Ending net assets	\$ 663,444	\$ 3,781,199	\$ 4,444,643	

The accompanying notes are an integral part of these consolidated financial statements.

## Williams College Consolidated Statement of Cash Flows Years Ended June 30, 2022 and 2021

(in thousands)		2022	2021
Cash flow from operating activities			
Total change in net assets	\$	(578,422)	\$ 1,258,375
Adjustments to reconcile change in net assets to net			
cash used in operating activities			
Depreciation, amortization and accretion, net		37,508	36,577
Provision for doubtful accounts		(19)	45
Realized and change in unrealized losses (gains) on investments and income		474,145	(1,410,500)
Change in noncontrolling interests without donor restrictions		58 384	53 376
Gain on real property held for resale  Loss on retirement of long term debt		304	(1,490)
Loss on disposal of plant assets		(253)	(662)
Gifts restricted for long-term investment		(21,501)	(28,363)
Donated securities		(12,657)	(11,806)
Proceeds from sale of donated securities		3,709	4,173
Gifts in kind		(2,207)	(109)
Changes in operating assets and liabilities		,	` ,
Accounts receivable		(2,508)	100
Contributions receivable		14,577	21,563
Notes receivable		(382)	(381)
Other assets		(3,546)	(6,834)
Accounts payable and accrued liabilities		(5,312)	5,855
Present value of beneficiary payments		2,775	13,906
Accrued salaries and benefits		(7,537)	1,961
Deferred revenue and deposits		(641)	(1,359)
Deferred tax liability		(7,047)	 17,041
Net cash provided by (used in) operating activities		(108,876)	 (101,479)
Cash flow from investing activities			
Proceeds from sale of investments		778,685	558,913
Purchase of investments		(597,277)	(477,855)
Additions to land, buildings and equipment		(17,977)	(43,738)
Proceeds from the sale of real estate		1,662	644
Student loans granted		(70)	(84)
Student loans repaid		363	 351
Net cash provided by investing activities		165,386	 38,231
Cash flow from financing activities			
Gifts restricted for long-term use		21,501	28,363
Proceeds from sale of donated securities restricted for endowments		7,448	7,633
Payments to beneficiaries		(6,039)	(5,667)
Proceeds to supporting organization  Deposits made for bond payments		(9,216) (157)	(8,400)
Issuance of new debt		(157)	(376) 75,215
Repayment of debt		(59,589)	(34,432)
U.S. Government advances for student loans		(256)	(1,105)
Net cash (used in) provided by financing activities	-	(46,308)	61,231
Net increase (decrease) in cash		10,202	 
		10,202	(2,017)
Cash			
Beginning of year		24,352	 26,369
End of year	\$	34,554	\$ 24,352
Supplemental disclosures			
Cash paid during the year for interest	\$	13,164	\$ 13,686
Noncash transactions		100 5 15	0
Fair value of securities received and distributed		166,319	69,200
Donated securities		12,657	11,806
Exchange of land for notes receivable  Amounts included in accounts payable related to land, buildings, and equipment		400 7,274	99 4 156
Amounts included in accounts payable related to land, buildings, and equipment		1,214	4,156

The accompanying notes are an integral part of these consolidated financial statements.

## 1. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The consolidated financial statements of Williams College have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America ("GAAP").

The consolidated financial statements include the accounts of Williams College, the Williams Inn, LLC, Williams Renewables, LLC and Williams College Foundation (UK) Limited. Collectively, all of these entities are referred to as the "College". All significant inter-entity transactions and balances have been eliminated upon consolidation.

Williams College is the sole shareholder of Williams Renewables, LLC. Williams Renewables, LLC was established to facilitate Williams' investments in renewable energy projects. During 2017, Williams Renewables, LLC entered into an agreement with Simonds Road Solar, LLC. As a result of the agreement, Williams Renewables, LLC has a controlling interest in Simonds Road Solar, LLC. As of June 30, 2022, and 2021, assets of Simonds Road Solar, LLC totaled \$5.3 and \$5.2 million, respectively, liabilities totaled \$0, and net operating gain totaled \$0.10 million. The College has reflected noncontrolling interest without donor restrictions related to a third party's interest in Simonds Road Solar of \$1.3 and \$1.4 million as of June 30, 2022 and June 30, 2021.

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. In the accompanying consolidated financial statements, net assets that have similar characteristics have been combined as follows:

<u>Net Assets without Donor Restriction</u> - Net assets derived from tuition and other institutional resources which are not subject to donor-imposed restrictions. Net assets without donor restrictions also include board designated funds functioning as endowment and net investment in plant.

<u>Net Assets with Donor Restriction</u> - Net assets which are subject to donor-imposed restrictions that can be fulfilled by actions of the College pursuant to those restrictions or that expire by the passage of time. Generally, the donors of these assets permit the College to use all or part of the investment return on these assets for general or specific purposes.

Revenues are reported as increases in net assets without donor restriction unless use of the revenue is restricted by donor-imposed restrictions.

Expenses are reported as decreases in net assets without donor restriction.

Gains and losses on investment and other assets or liabilities are reported as increases or decreases in net assets without donor restriction unless their use is defined by donor-imposed restrictions.

Expirations or changes in donor-imposed stipulations are reported as net assets released from restrictions and reclassifications between net asset classes. Periodically a donor may decide to clarify or no longer restrict their gift, such changes are reflected at the time they are identified.

## **Measure of Operations**

The measure of operations is the change in net assets from operating activities, which includes revenue support for operating activities without donor restriction and with donor restrictions that are not long-term in nature. Tuition, net of certain scholarships and fellowships, fees, contributions for operations and the allocation of endowment spending for operations are included in the measure of operations.

Nonoperating activities include transactions of a capital nature including realized and changes in unrealized gains and losses on investments to be reinvested by the College to generate a return that will support operations, excise taxes, additions to or changes in the value of split-interest arrangements, unrealized gain on interest rate swaps, adjustments to post-employment liabilities, and plant, life income and endowment gifts.

#### Revenues

The College considers tuition, room and board as one contract with three performance obligations under ASU 2014-09. The College is a residential community with the majority of students living in campus housing and dining in campus facilities. Tuition is charged per semester at the same rate for all students. Tuition, room and board are all fully earned by June 30. Financial aid is calculated based on total cost of attendance. In 2021 the College discounted tuition in response to the pandemic.

The College records student related revenue within the fiscal year in which services are provided. Institutional financial aid includes amounts funded by the College's operations, endowments, and gifts and provide funding to offset the published price of tuition and fees, room, and board for students. Grants to students for costs in excess of published prices are reported as student services and expense in the consolidated statement of activities.

Student related revenue by performance obligation is as follows (in thousands):

				2022					
	Tuition & Fees		Room			Board	Total		
Student charge	\$	128,531	\$	14,927	\$	13,615	\$	157,073	
Allocation of financial aid		(48,408)		(5,622)		(5,128)		(59, 158)	
Total net student charges	\$	80,123	\$	9,305	\$_	8,487	\$	97,915	
	2021								
	-	Tuition & Fees	Room		Board		Total		
Student charge	\$	99,520	\$	9,527	\$	8,218	\$	117,265	
Allocation of financial aid		(39,842)		(3,814)		(3,290)		(46,946)	
Total net student charges	\$	59,678	\$	5,713	\$	4,928	\$	70,319	

## Cash and Cash Equivalents

Cash represents liquid investments with a maturity of three months or less at the date of purchase.

#### **Contributions**

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Contributions with donor-imposed restrictions (together with the associated investment return on such contributions) are reported as revenues with donor restrictions. When an expenditure is incurred that satisfies the donor-imposed restriction, the contribution is released to net assets without donor restrictions. Contributions restricted for the acquisition of land, buildings and equipment are reported as revenues with donor restrictions. These contributions are released to net assets without donor restrictions upon acquisition of the assets or when the asset is placed into service. Gifts-in-kind are reported as revenue without donor restrictions unless use of the asset is restricted by the donor.

Conditional promises to give are not recognized as revenue until the conditions on which they depend are met. Contributions of assets other than cash are recorded at their estimated fair value at the date of gift.

Contributions to be received after one year are measured at fair value using a discount rate commensurate with the terms of the contribution. Discount rates range from 0.94% to 3.20% based on the year the pledge was recorded.

Amortization of the discount is recorded as contribution revenue in accordance with donor-imposed restrictions, if any, on the contribution. An allowance is made for uncollectible contributions based upon management's judgment, past collection experience and other relevant factors. The current year increment to such allowance, along with modifications to contributions receivable for changes in payment methodology, are netted against current year contribution revenue. Amounts netted (against) to contribution revenue were (in thousands) (\$5,123) and \$3,053 for the years ended June 30, 2022 and 2021, respectively.

#### Other Assets

Other assets consist of prepayment of bonds, prepaid expenses and inventories.

#### **Investments**

The College reports investments at fair value in accordance with GAAP. Fair value is defined as the amount that would be received as a result of selling an asset, or the amount that would be paid to transfer a liability (i.e., an exit price), in an orderly transaction between market participants at the measurement date.

The fair values of investments are determined as follows:

#### Investments Value as Recorded

Cash and cash equivalents, including cash at banks and short-term, highly liquid investments with an original maturity of three months or less at the time of purchase At amortized cost which approximates fair value

Stocks, bonds, mutual funds, and other publicly traded securities

At quoted market value, representing fair value

Privately held investment vehicles including investments in funds with managers managing global long/short equities, absolute return strategies, venture capital, buyouts, real estate, real assets, and other strategies

Estimated fair value determined by the manager of the privately held partnership

Certain investment vehicles do not have quoted market prices. These include 1) hedge fund investments with managers of global long/short equities and absolute return strategies; 2) investments in venture capital, buyout, real asset and real estate partnerships; and 3) certain other commingled funds. In the absence of quoted market prices for these investments, the College determined fair value based on information provided by external managers. Most of these external managers calculate the College's capital account or Net Asset Value (NAV) at fair value in accordance with, or in a manner consistent with, GAAP. GAAP permits the College to estimate the fair value of these investments by using the reported NAV provided by the external managers as a practical expedient. The College has performed due diligence procedures on these investments to support recognition at fair value as of June 30, 2022 and 2021. Due to the inherent uncertainties of valuation, these estimated fair values may differ significantly from the values that would have been reported had a readily available market for these investments existed, and these differences could be material.

Beneficial and perpetual trusts held by third parties are recorded at fair value based upon the present value of the future distributions expected to be received over the term of the agreement. These methods may result in a fair value measurement that may not be indicative of net realizable value or reflective of future fair values.

While the College believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

## Liquidity

The College regularly monitors the availability of resources required to meet its general operating expenditures.

As of June 30, 2022, and 2021, financial assets and liquidity resources available within one year for general expenditure, such as operating expense, interest and principal payments, and capital renewal programs were as follows:

(in thousands)		2022		2021
Financial assets, at June 30:		\$ 3,696,101		\$ 4,340,749
Less financial assets due in more than one year or with donor-imposed restrictions Contributions restricted by donor				
with time or purpose restrictions	34,547		46,067	
Endowment assets	3,327,362		3,893,861	
Split income gift assets	44,946		54,436	
Other investments	9,595		9,327	
Notes due in over one year	13,281		12,857	
		 3,429,731		4,016,548
Financial assets available for operating expense		266,370		324,201
Endowment distribution approved by board for spending		162,607		161,309
Total financial assets available for operating expense		\$ 428,977		\$ 485,510

To manage liquidity, the College maintains \$185 million of lines of credit that can be drawn upon as needed to manage both operating and endowment cash flow. Cash flows are subject to seasonal variations attributable to the timing of tuition billings, receipts of gifts and grants, pledge payments and endowment distributions. Also, the College had an additional (in thousands) \$271,379 and \$316,977 for 2022 and 2021, respectively, of board designated endowment that is available to support general operations with board approval.

## Land, Buildings and Equipment

Capital expenditures for and gifts of land, buildings and equipment are recorded at cost at the date of acquisition or fair value at the date of donation. Depreciation is computed on a straight-line basis over the estimated useful lives of buildings (40-60 years), building systems, renovations and land improvements (20 years), equipment (3-10 years) and software (3 years).

Interest is capitalized on debt funded capital projects in process until the project is substantially complete.

The College's art and rare book collections are recorded at cost or appraised value at the date of acquisition. Collections are not depreciated. The College does not capitalize the cost of library books and periodicals.

## **Conditional Asset Retirement Obligation**

The College recognizes the fair value of a liability for legal obligations associated with asset retirements in the period in which the obligation is incurred, in accordance with ASC 410, Asset Retirement and Environmental Obligations. The liability is reflected in accounts payable and accrued liabilities. When the liability was initially recorded, the cost of the asset retirement obligation is capitalized by increasing the carrying amount of the related long-lived asset. The liability is accreted to its present value each period, and the capitalized cost associated with the retirement obligation is depreciated over the useful life of the related asset. Upon settlement of the obligation, any difference between the cost to settle the asset retirement obligation and the liability recorded is recognized as a gain or loss in the consolidated statements of activities.

(in thousands)	2022		2021
Change in asset retirement obligation			
Asset retirement obligation at beginning of year	\$	4,725	\$ 4,670
Settlement of obligation		(113)	(38)
Accretion expense		155	93
Asset retirement obligation at end of year	\$	4,767	\$ 4,725

## **Employee Benefits**

Retirement benefits for substantially all full-time employees are individually funded and vested under a defined contribution retirement program with the Teachers Insurance and Annuity Association and the College Retirement Equities Fund ("TIAA" and "CREF", respectively). Under this agreement, the College and plan participants make periodic contributions to TIAA and CREF. The College's expense under defined contribution retirement plans amounted to (in thousands) \$9,666 and \$9,442 for 2022 and 2021, respectively.

The College provides postretirement benefits that include retiree life insurance and a portion of early retiree medical, dental and life insurance premiums.

The College accrues postemployment benefits which may include salary continuation, severance benefits, workers' compensation and other disability related benefits, and the post-employment continuation of health care benefits, life insurance benefits and similar benefits to certain employees and beneficiaries.

The components of net periodic benefit cost other than the service cost component are included in the line item "Adjustment for post-employment liabilities" in the consolidated statement of activities.

#### **U.S. Government Advances for Student Loans**

Funds provided by the United States Government under the Federal Perkins Loan program are loaned to qualified students and may be reloaned after collection. If the College were to terminate the Federal Perkins Loan Program, these funds would be refundable to the government and, therefore, are recorded as a liability. The College discontinued its student loan program in fiscal year 2022.

## **Split Interest Agreements and Outside Trusts**

For those trusts for which the College serves as trustee, the assets held are included with its pooled investments. Assets under these agreements are recorded at fair value. Contribution revenues are recognized at the dates the trusts are established after recording liabilities for the present value of the estimated future payments to be made to the donors and/or other beneficiaries. The liabilities of (in thousands) \$59,674 and \$62,938 as of June 30, 2022 and 2021, respectively, recorded in present value of beneficiary payments on the consolidated statements of financial position, are adjusted during the term of the trusts for changes in the value of the assets, amortization of the discount and other changes in the estimates of future benefits.

For those irrevocable charitable remainder trusts for which the College does not serve as trustee, the College records its beneficial interest in those assets as contribution revenue and contributions receivable at the present value of the expected future cash inflows. Such trusts are recorded at the date the College has been notified of the trust's existence and sufficient information regarding the trust has been accumulated to form the basis for an accrual. Changes in the value of these assets related to the amortization of the discount or revisions in the income beneficiary's life expectancy are recorded as a nonoperating change in the valuation of contributions receivable of net assets with donor restrictions.

The College is also the beneficiary of certain perpetual trusts held and administered by others. The fair value of these trusts, which is reported by the outside trustee, is included in investments. Distributions from the trusts are recorded as investment income in the period they are received. Changes in fair value of the trusts are recorded as nonoperating gains or losses with donor restricted and without donor restricted net assets.

## Allocation of Interest, Depreciation and Operation and Maintenance of Plant

Certain expenses have been allocated to functional areas based on the following:

- Interest by bond issue, by functional nature of building use
- Depreciation by square footage, by functional nature of building use
- Operation and maintenance of plant by specific identification where applicable and by square footage, by functional nature of building use

## **Use of Estimates**

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that may affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. The College's significant estimates include the fair value of its investments, its valuation of contributions receivable, its valuation of financial contracts, recognition of its asset retirement obligations, its postretirement health benefits and other accruals for expenses incurred which will be settled in the future. Actual results could differ from those estimates.

## **Income Taxes/Tax-Exempt Status**

Williams College is exempt from federal and state income taxes to the extent provided by section 501(c)(3) of the Internal Revenue Code and equivalent state provisions, except with regard to unrelated business income which is taxable at corporate income tax rates, and provisions of the 2017 Tax Cuts and Jobs Act (the "Act"). The Act impacts the College in several ways, including excise taxes on compensation and net investment income, changes to the net operating loss rules, repeal of the certain minimum tax (AMT), and the computation of UBTI separately for each unrelated trade or business. Further, the Act established a flat 21% US federal corporate tax rate and federal corporate unrelated business income tax rate.

The College has made provisions for a deferred tax liability from net unrealized gains on qualifying assets and estimated at the 1.4% tax rate of \$6.2 million and \$16.1 million as of June 30, 2022 and 2021, respectively. Accruals for the current portion of the excise and compensation tax of \$3.8 million and \$0.918 million were also included for the years ending June 30, 2022 and 2021, respectively. Excise taxes paid related to the year ended June 30, 2021 were \$1.1 million.

The College believes it has taken no significant uncertain tax positions.

#### Reclassifications

Certain prior year balances were reclassified to conform to the current year presentation.

## 2. Contributions Receivable

Contributions receivable are as follows at June 30:

(in thousands)	2022			2021		
Expected collection period						
Less than one year	\$	7,309	\$	22,592		
One year to five years		28,148		23,306		
Over five years		925		725		
Less: Discount to present value		(2,628)		(3,188)		
Allowance for uncollectible contributions		(5,562)		(10,311)		
Net contributions receivable		28,192		33,124		
Charitable remainder trusts held by others		23,119		32,765		
Contributions receivable, net	\$	51,311	\$	65,889		

Conditional contributions, including bequest intentions, are not recognized as assets and will be recorded as revenue when received.

Unexpended federal awards totaling (in thousands) \$3,691 and \$5,335 as of June 30, 2022 and 2021 respectively, are considered non-exchange transactions and include a barrier and a right of return. As such, these conditional promises to give are not recognized as revenues until the College expends the resources.

Funds held in trust by others totaled (in thousands) \$23,119 and \$32,765 at June 30, 2022 and 2021, respectively, are valued using Level 3 inputs (see Note 5 for discussion on classification of fair value measurements). The following is a reconciliation of funds held in trust by others in which significant unobservable inputs (Level 3) were used in determining value.

(in thousands)	2022	2021		
Beginning of year balances	\$ 32,765	\$ 41,226		
Change in unrealized gains Net (retirements) additions	 (9,941) 295	2,788 (11,249)		
End of year balances	\$ 23,119	\$ 32,765		

## 3. Notes Receivable - Student Loans

The College holds notes receivable from student loans (net of allowance) totaling (in thousands) \$1,164 and \$1,443 as of June 30, 2022 and 2021, respectively. The College is required to disclose the fair value of student loans receivable. Management believes that it is not practicable to determine the fair value of loans receivable because they are primarily federally sponsored student loans with U.S. government mandated interest rates and repayment terms subject to significant restrictions as to their transfer or disposition. College sponsored and donor provided loans are similarly restricted as to interest rate and disposition.

## 4. Notes Receivable - Other

The College holds mortgages on residences of eligible faculty and staff members that amounted to (in thousands) \$9,869 and \$9,756 as of June 30, 2022 and 2021, respectively. The average stated interest rate paid on the mortgages as of June 30, 2022 and 2021 was 2.23% and 2.36% respectively. The College holds other notes receivable (net of reserve) totaling (in thousands) \$4,005 and \$3,737 as of June 30, 2022 and 2021, respectively.

## 5. Investments

Investments held by the College are comprised of:

(in thousands)	2022			2021		
Williams College						
Investment Pool Williams College	\$	3,534,369	\$	4,170,896		
Supporting organization interest in Investment Pool		449,639		516,742		
Total Investment Pool		3,984,008		4,687,638		
Split interest agreements		44,945		54,436		
Other investments		10,447		9,327		
Total Investments	\$	4,039,400	\$	4,751,401		

## **Investment Pool Governance**

The Investment Committee, a standing committee of the Board of Trustees, is responsible for setting asset allocation, investment policy and the strategic direction of the Williams College Investment Pool. The Investment Committee approves the operating budget and annual goals for the investment office and monitor investment results to ensure policy objectives are met. Three Advisory Committees (Marketable Assets, Non-Marketable Assets and Real Assets) serve as sub-committees of the Investment Committee and provide focused asset class advice. The Chief Investment Officer ("CIO") reports to the College President and oversees and manages the College's Investment Office, including the selection of investments, investment managers and consultants, subject to the approval of the Investment Committee and in accordance with the Committee's policies and procedures.

## **Investment Pool Mission, Objectives and Strategy**

The mission of the Investment Pool is to contribute financial support to both the present and future needs of the College as well as to provide sufficient liquidity to meet such needs on a timely basis.

The College's overall investment objective is to achieve the highest level of investment performance that is compatible with its risk tolerance and prudent investment practices.

The College's investment strategy is designed to meet its investment objective and has the following characteristics: an equity bias; diversification; an emphasis on alternative investments; and sufficient liquidity.

#### **Investment Pool Asset Allocation**

The asset allocation, asset class benchmarks, and allowable ranges for each asset class for the Williams College Investment Pool are approved by the Investment Committee upon the recommendation of the CIO and reviewed every year.

In addition to the asset class diversification targets presented above, the College diversifies its investments among various investment strategies. The investments are managed by external investment management firms and held in custody by a major commercial bank, except for assets structured as partnerships, LLCs and commingled funds, which have separate arrangements appropriate to their legal structure.

## ASC 820 Disclosure - Fair Value Hierarchy

FASB Accounting Standards Codification ASC 820 on Fair Value Measurements, prescribes a three-level hierarchy for fair value measurements based on the observability of inputs used in the valuation of an investment as of the measurement date. Investments measured and reported at fair value are classified and disclosed in one of the following categories:

- Level 1 Quoted prices are available in active markets for identical investments as of the reporting date, without adjustment. The type of investments in Level 1 include short-term investments, listed equity securities held in the name of the College in separately managed accounts and exchange traded mutual fund investments.
- Level 2 Pricing inputs, including broker quotes, other than exchange traded quoted prices in active markets. The inputs are either directly or indirectly observable as of the reporting date.
- Level 3 Pricing inputs that are unobservable and includes situations where there is little, if any, market activity for the investment.

Investments measured at fair value using a fund's NAV as a practical expedient have not been classified in the fair value hierarchy. The College performs additional procedures including due diligence reviews on its investments in investment companies and other procedures with respect to the capital account or NAV provided to ensure conformity with GAAP.

The following table presents the fair value of the College's investments as of June 30, 2022 and 2021, by the ASC 820 fair value valuation hierarchy defined above. The College held no Level 2 investments as of June 30, 2022 and 2021.

(in thousands) June 30, 2022

Investment Pool	Investment Assets Quoted Prices in Active Markets (Level 1)	Investment Assets Valued With Unobservable Inputs (Level 3)	Investment Assets Not Subject to Fair Value Leveling	Total Investments
Investments at NAV practical expedient	\$ -	\$ -	\$ 3,924,836	\$ 3,924,836
Short-term investments	58,708	φ -	φ 3,924,030 -	58,708
Redemption receivable from underlying funds	-	_	491	491
Other assets and liabilities	_	_	(27)	(27)
Total Investment Pool	58,708		3,925,300	3,984,008
Supporting Organization Portion	-		(449,639)	(449,639)
Total Investment Pool - Williams College	58,708	-	3,475,661	3,534,369
Split interest agreements				
Cash and cash equivalents	6,876	-	-	6,876
Common and preferred stocks	16,344	-	-	16,344
Fixed income securities	5,889	-	-	5,889
Real estate mutual funds	1,785	-	-	1,785
Perpetual trusts held by others		14,051		14,051
Total Split Interest Agreements	30,894	14,051	-	44,945
Other investments	2,065	8,382		10,447
Investments Total - Williams College	91,667	22,433	3,475,661	3,589,761
Investments held for supporting organization			449,639	449,639
Total Investments at fair value	\$ 91,667	\$ 22,433	\$ 3,925,300	\$ 4,039,400

(in thousands) June 30, 2021

	Investment Assets Quoted Prices in Active Markets (Level 1)	Investment Assets Valued With Unobservable Inputs (Level 3)	Investment Assets Not Subject to Fair Value Leveling	Total Investments
Investment Pool	Φ.	Φ.	ф 4 <b>Г</b> 4 <b>Г</b> 0 <b>7</b> 0	ф 4 <b>545</b> 0 <b>7</b> 0
Investments at NAV practical expedient	\$ -	\$ -	\$ 4,545,278	\$ 4,545,278
Short-term investments	107,157	-	-	107,157
Redemption receivable from underlying funds	-	-	35,230	35,230
Other assets and liabilities			(27)	(27)
Total Investment Pool	107,157		4,580,481	4,687,638
Supporting Organization Portion			(516,742)	(516,742)
Total Investment Pool - Williams College	107,157		4,063,739	4,170,896
Split interest agreements				
Cash and cash equivalents	1,207		-	1,207
Common and preferred stocks	24,472	-	-	24,472
Fixed income securities	10,832	-	-	10,832
Real estate mutual funds	212	-	-	212
Perpetual trusts held by others	-	17,713	-	17,713
Total Split Interest Agreements	36,723	17,713		54,436
Other investments	1,032	8,295	-	9,327
Investments Total - Williams College	144,912	26,008	4,063,739	4,234,659
Investments held for supporting organization	-	-	516,742	516,742
Total Investments at fair value	\$ 144,912	\$ 26,008	\$ 4,580,481	\$ 4,751,401

## **Additional Fair Value Disclosure**

The College uses NAV to determine the fair value of investments which (a) do not have a readily determinable fair value (e.g. private equity partnerships) and (b) prepare their financial statements consistent with the measurement principals of an investment company or have the attributes of an investment company. In accordance with US GAAP, the following required disclosure lists specified investment types by major category.

2022

(in thousands)		Unfunded	Redemption	Redemption
Investment Pool/ Strategy	Market Value	Commitments	Terms	Restrictions
Global Long Equity	\$ 760,321	\$ 1,914	Ranges from 5 days to 30 months. One fund is in the process of liquidating.	Ranges from 1 day to 150 days.
Global Long/Short Equity	618,888	18,330	Ranges from 30 days to 21 months. Fund may have lock-up provisions and/or investor/fund level gates. Two funds are commitment-based with no ability to redeem.	Ranges from 10 days to 90 days.
Absolute Return	622,187	31,399	Ranges from 30 days to 6 months. Four funds are commitment based with no ability to redeem. One fund holds illiquid positions and will redeem at manager discretion. One fund is in the process of liquidating.	Ranges from 30 days to 90 days.
Venture Capital	860,030	100,504	Closed-end funds not available for redemption.	Not Applicable. <sup>1</sup>
Buyouts	442,992	289,514	Closed-end funds not available for redemption.	Not Applicable. <sup>1</sup>
Real Assets	203,989	69,098	Closed-end funds not available for redemption.	Not Applicable. <sup>1</sup>
Real Estate	189,025	164,305	Closed-end funds not available for redemption.	Not Applicable. <sup>1</sup>
Non-investment Grade Fixed Income	227,404	122,976	Ranges from 90 days to 6 months. Some funds are commitment based with no ability to redeem.	Ranges from 45 days to 61 days. Not applicable for closed-end funds.
Total Investments,				
NAV practical expedient	\$ 3,924,836	\$ 798,040		

<sup>&</sup>lt;sup>1</sup> These are invested in limited partnership structures for which the College does not have discretion over redemption. Distributions from the underlying funds are received as investments are realized.

		2021		
(in thousands) Investment Pool/ Strategy	Market Value	Unfunded Commitments	Redemption Terms	Redemption Restrictions
Global Long Equity	\$ 1,008,894	\$ 2,500	Ranges from 5 days to 30 months.	Ranges from 1 day to 150 days.
Global Long/Short Equity	829,765	22,081	Ranges from 30 days to 21 months. Fund may have lock-up provisions and/or investor/fund level gates. Two funds are commitment-based with no ability to redeem.	Ranges from 45 days to 90 days.
Absolute Return	599,283	11,359	Ranges from 30 days to 6 months. Three funds are commitment based with no ability to redeem. Three funds are in the process of liquidating.	Ranges from 30 days to 90 days.
Venture Capital	1,141,037	81,194	Closed-end funds not available for redemption.	Not Applicable. <sup>1</sup>
Buyouts	426,593	270,927	Closed-end funds not available for redemption.	Not Applicable. <sup>1</sup>
Real Assets	166,108	50,653	Closed-end funds not available for redemption.	Not Applicable. <sup>1</sup>
Real Estate	167,344	111,710	Closed-end funds not available for redemption.	Not Applicable. <sup>1</sup>
Non-investment Grade Fixed Income	206,254	93,758	Ranges from 90 days to 6 months. Some funds are commitment based with no ability to redeem.	60 days for open- end funds. Not applicable for closed-end funds.
Total Investments, NAV practical expedient	\$ 4,545,278	\$ 644,182		

<sup>&</sup>lt;sup>1</sup> These are invested in limited partnership structures for which the College does not have discretion over redemption. Distributions from the underlying funds are received as investments are realized.

#### Other Investment-Related Disclosures

The College is obligated, under certain limited partnership agreements, to make additional capital contributions up to contractual levels. The timing and amounts of the contributions are determined by the general partners.

The following table reflects the total return for the year:

(in thousands)	2022	2021
Realized and change in unrealized (loss) gain, net of		
investment management fees and costs	\$ (529,825)	\$ 1,581,638
Reinvested endowment income	143	58
Net investment income (other than reinvested amounts)	309	282
Net investment income from trusts <sup>1</sup>	1,752	1,517
Earnings related to supporting organization	 57,888	 (172,744)
Total	\$ (469,733)	\$ 1,410,751

<sup>&</sup>lt;sup>1</sup> Included with "Investment income, annuitant payments and change in value of split interest agreements"

Investment management fees and costs are netted against investment returns. Investment management fees are comprised of management fees earned by fund managers of the commingled funds. Costs are comprised of endowment accounting and investment office expenses.

In connection with the investments managed by external investment advisors, derivative financial instruments, principally options, futures and options on futures, may be employed by certain advisors. Derivative financial instruments are not an integral part of the College's direct overall investment strategy.

Investments, in general, are exposed to various risks, such as interest rate, credit and overall market volatility. As such, it is reasonably possible that changes in the fair values of investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statements of financial position and consolidated statements of activities.

## 6. Investments Held for Supporting Organization

In February of 2017, the College and a supporting organization ("Organization") entered into a participation agreement wherein the Organization transferred substantially all of its endowment over a three-year period to the College to invest in the College's investment pool. The College will manage the investments on the Organization's behalf. The funds are invested in accordance with the College's investment policies and objectives.

(in thous	ands)	2022	2021
	Investments held for supporting organization	\$ 449.639	\$ 516.742

## 7. Land, Buildings and Equipment

Land, buildings and equipment of the College consist of the following at June 30:

(in thousands)	2022			2021		
Land and land improvements Buildings Equipment	\$	86,265 947,652 123,228	\$	86,179 940,694 119,670		
		1,157,145		1,146,543		
Less: Accumulated depreciation		(524,171) 632,974		(487,403) 659,140		
Construction in progress Art collections		9,544 56,767		3,558 54,297		
	\$	699,285	\$	716,995		

Depreciation expense was (in thousands) \$39,217 and \$38,046 for the years ended June 30, 2022 and 2021, respectively. During fiscal year 2022, the College disposed of certain assets with an original cost of (in thousands) \$4,243 and accumulated depreciation of \$2,449.

Interest costs of (in thousands) \$0 and \$1,378 were capitalized in 2022 and 2021, respectively.

## 8. Postretirement Benefits Other than Pensions

The College accounts for the funded status of its postretirement plan and recognizes its benefit liability for the plan in accrued salaries and benefits with an offsetting adjustment to net assets without donor restrictions in the consolidated statement of financial position.

## 9. Commitments and Contingencies

At June 30, 2022, the College has outstanding construction and purchase contracts totaling approximately (in thousands) \$7,686. Completion of these projects is estimated to extend through June 2027.

The College has entered into long-term noncancelable operating leases with lease terms extending through the year 2030.

## 10. Self-Insurance

The College uses a combination of insurance and self-insurance mechanisms to provide for potential liabilities for employee healthcare benefits, workers' compensation, general liability, property damage, director and officers' liability and vehicle liability. Liabilities associated with the risks that are retained by the College are not discounted and are estimated, in part, by considering historical claims experience and evaluations of outside experts, demographic factors, severity factors, and other actuarial assumptions. The estimated accrual for these liabilities could be affected if future occurrences and claims differ from these assumptions and historical trends. For the fiscal years ended June 30, 2022 and June 30, 2021, the self-insurance liability, which is specific to employee healthcare benefits, was (in thousands) \$1,227 and \$1,360, respectively, and is included in accrued salaries and benefits in the consolidated statements of financial position.

## 11. Bonds Payable

Borrowing for plant facilities consists of the following at June 30:

(in thousands)											
Series	Mode	Rate Range	Average Annual Rate	Convert to Fixed Option	Original Principal	Original Premium	Current Annual Principal	Maximum Annual Principal	Call Date	Amount Outstanding at 6/30/22	Amount Outstanding at 6/30/21
		0.70% variable									
MDFA Series I	Fixed	after 2025	0.70%	Yes	17,000	-	1,120	1,550	1/1/25	15,910	17,000
MDFA Series J	Variable with Swap	Variable	0.22%	Yes	33,065	-	2,746	3,185	4/3/06	14,813	17,463
		0.45% variable									
MDFA Series N	Fixed	after 2025	0.45%	Yes	50,470	-	-	10,250	7/1/25	50,470	50,470
MDFA Series P	Fixed	2.00%-5.00%	4.00%	N/A	126,140	22,236	4,485	15,310	7/1/23	107,080	111,370
MDFA Series Q	Fixed	2.50%-5.00%	5.00%	N/A	64,645	13,516	135	11,135	7/1/26	56,750	56,870
Taxable Debt 2016	Variable	Variable	0.93%		10,500	-	300	485	Anyti me	9,636	9,930
MDFA Series R	Variable with Swap	Variable	0.82%		40,000	-	-	10,950	Anyti me	40,000	40,000
MDFA Series S	Fixed	4.00%-5.00%	4.30%	N/A	52,770	7,725	-	6,745	7/1/27	52,770	52,770
MDFA Series T	Fixed	5.00%	5.00%	N/A	20,555	5,370	960	1,665	7/1/31	19,410	20,555
Taxable Debt 2021	Fixed	0.56%	0.56%	N/A	50,000	-	-	50,000	2/18/24	-	50,000
Unamortized Premiur	m									37,097	38,992
Unamortized Bond Co	osts									(2,329)	(2,472)
							9,746			401,607	462,948

The bonds are general obligations of the College with no collateral requirements.

Bond issuance costs at June 30, 2022 of (in thousands) \$2,329 are amortized over the life of the respective bonds. Bond premiums of (in thousands) \$37,097 at June 30, 2022, are amortized over the life of the respective bonds. Combined debt principal payment requirements for the years 2023 through 2027 approximate (in thousands) \$9,746, \$11,564, \$12,076, \$12,608, and \$13,160 respectively.

The Series J bonds are subject to tender by bondholders. To the extent that tendered bonds cannot be remarketed, the College is required to repurchase the bonds.

The combined debt principal payment requirements above reflect the repayment of such bonds according to their scheduled maturity dates. If bonds were fully tendered as of June 30, 2022, the debt principal payment requirements for the years 2022 through 2026 would approximate (in thousands) \$24,402, \$7,000, \$58,711, \$72,032 and \$9,538 respectively.

In June the College entered into a 2.97% tax-exempt rate lock for the April 2023 refunding of the series P bonds.

## **Forward Interest Rate Swaps**

In 2005, the College entered into a forward interest rate swap agreement related to the Series J Bonds. The agreement has a current notional amount of (in thousands) \$14,813. Under the terms of the agreement, the College pays a fixed rate of 3.457% to a third party who in turn pays a variable rate, estimated as 68% of LIBOR, on the respective notional amount.

In 2016, the College entered into an interest rate swap agreement related to the issuance of the Series R bonds. The agreement has a notional amount of (in thousands) \$40,000. Under the terms of the agreement, the College pays a fixed rate of 1.2530% to a third party who in turn pays a variable rate, estimated as 67% of LIBOR, on the respective notional amount.

The interest rate swap agreements were not entered into for trading or speculative purposes. Because market risks arise from movements in interest rates, the College entered into the interest rate swap to reduce interest rate volatility on the outstanding debt.

As of June 30, 2022, and 2021, the fair value of the two swaps was a net asset (liability) of approximately (in thousands) \$3,120 and (\$2,793), respectively. The interest rate swaps expire on July 1, 2026 and July 1, 2046 respectively.

#### 12. Lines of Credit

At June 30, 2022, the College has the following lines of credit (in thousands):

Expiration Date	Amount
August 31, 2022	15,000
August 31, 2022	80,000
January 31, 2023	75,000
July 1, 2025	15,000
Total lines of credit	\$ 185,000

If drawn upon these lines would be assessed a spread to an index depending on the duration of the loan. There were no outstanding amounts on the lines of credit at June 30, 2022 or 2021. The College entered into two lines of credit on the August 31, 2022 expiration of the \$15 million and \$80 million lines. The first is \$40 million and has a one-year term. The second is also \$40 million with a term expiring on August 31, 2024.

## 13. Endowments

The College's endowment consists of donor-restricted endowment funds and board-designated endowment funds for a variety of purposes. Split interest agreements that have been designated for endowment are not considered as part of the endowment until funds are received. The net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The College pools the majority of its investments in a unitized account similar to an open-ended mutual fund. Funds added or withdrawn from the pool are recorded at their share of the then current fair value of the pool. Investment income of the pools is recognized by the funds owning the assets based on their share of the investment pool, which is determined on a monthly basis.

The College utilizes a total return approach to managing the investment pool. This approach emphasizes total return, which consists of current yield (interest and dividends) as well as the net appreciation (realized and change in unrealized gains) in the fair value of pooled investments.

Under the total return approach, the College appropriated for operations accumulated gains of (in thousands) \$161,309 and \$141,675 for the years ended June 30, 2022 and 2021, respectively. Total return in excess of, or less than, the amount appropriated is reported as nonoperating gains or losses.

The College establishes a spending rate expressed as a percentage of the trailing twelve quarter fair value of the investment pool. The spending rate is allocated to pool participants, with the difference between the spending rate and current yield (which typically is lower than the spending rate) recorded as realized gains utilized in operating revenue. The Board of Trustees has interpreted the Massachusetts "Uniform Prudent Management of Institutional Funds Act" statute, which was effective June 2009 ("UPMIFA"), as requiring the preservation of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the College classifies as net assets with donor restrictions, (a) the original value of gifts

donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment funds are classified as net assets with donor restrictions until those amounts are appropriated for expenditure in a manner consistent with the standard of prudence prescribed by UPMIFA. The College considers the following factors in making a determination to appropriate or accumulate endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the College and the donor restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the College
- (7) The investment policies of the College.

Changes in endowment net assets for the year ended June 30:

(in thousands)

	2022								
Net endowment assets, June 30, 2021	Without Donor Restrictions Restrictions				Total				
	\$	316,977	3,576,884	\$	3,893,861				
Gifts and transfers									
Gifts received and pledge activity		-	16,931		16,931				
Transfers and gifts further designated		1,535	(5,357)		(3,822)				
Investment return									
Net gains (losses)		(34,554)	(391,851)		(426,405)				
Accumulated gains spent for operations		(17,988)	(143,321)		(161,309)				
Income earned returned to principal		5,409	2,698		8,107				
Net endowment assets, June 30, 2022	\$	271,379	\$ 3,055,984	\$	3,327,363				

(in thousands)

	2021									
		Without Donor Restrictions		ith Donor estrictions		Total				
Net endowment assets, June 30, 2020	\$	223,057	\$	2,490,231	\$	2,713,288				
Gifts and transfers										
Gifts received and pledge activity		-		25,098		25,098				
Transfers and gifts further designated		396		4,929		5,325				
Investment return										
Net gains (losses)		105,062		1,183,629		1,288,691				
Accumulated gains appropriated for operations		(11,647)		(130,028)		(141,675)				
Income earned returned to principal		109		3,025		3,134				
Net endowment assets, June 30, 2021	\$	316,977	\$	3,576,884	\$	3,893,861				

## **Endowment Funds with Deficits (Underwater Endowment)**

As a result of market declines, the fair value of assets associated with individual donor-restricted endowment funds may fall below the value of the initial and subsequent contributed value (underwater). As of June 30, 2022, funds (in thousands) with an original gift value of \$23,060 were underwater by \$2,980. These unrealized losses are classified as a reduction in net assets with donor restrictions. Future market gains will be used to restore this reduction in net assets. There were no funds underwater as of June 30, 2021.

## **Return Objectives and Risk Parameters**

The College has adopted endowment investment and spending policies that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the permanent nature of endowment funds. Under this policy, the return objective for the endowment assets, measured over a full market cycle, shall be to maximize the return against a blended index, based on the endowment's target allocation applied to the appropriate individual benchmarks. The College expects its endowment funds over time, to provide an average rate of return of approximately 5.0% real, that is after adjusting for inflation, annually. Actual returns in any given year may vary from this amount.

## Strategies Employed for Achieving Investment Objectives

To achieve its long-term rate of return objectives, the College relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized gains) and current yield (interest and dividends). The College targets a diversified asset allocation to achieve its long-term objectives within prudent risk constraints.

Endowment Spending Allocation and Relationship of Spending Policy to Investment Objectives Spending from the endowment to support operations, referred to as asset use at the College, is expected to be 5.0% of the twelve-quarter trailing average of the end of year investment pool over the long run. This policy is based on the expectation that the endowment will grow by 5.0% real, that is after adjusting for inflation, and operating expenditures will increase by 4-5% annually, allowing part of the annual growth to support operations, and part for reinvestment to sustain the permanent nature of the endowment. The Trustees' Budget and Financial Planning Committee approves the asset use rate each year.

#### 14. Net Assets

Following is the composition of the College's net assets without donor restrictions and net assets with donor restriction at June 30, 2022 and 2021:

(in thousands)	2022	2021
Net assets without donor restriction College unrestricted Board designated endowment funds Deferred tax liability Noncontrolling interest	\$ 347,596 271,379 (814) 1,481	\$ 346,431 316,977 (1,387) 1,423
Total net assets without donor restrictions	\$ 619,642	\$ 663,444
Net assets with donor restriction Spendable gifts for restricted purposes Contributions receivable Split-interest agreements, including outside	\$ 104,154 28,192	\$ 90,317 33,124
managed trusts Student loan funds	116,516	146,030
Endowment funds - unspent appreciation Endowment funds - original principal Deferred tax liability	 2,282,618 724,270 (9,180)	2,819,949 707,424 (15,654)
Total net assets with donor restrictions	\$ 3,246,579	\$ 3,781,199

## 15. Expenses by Function and Natural Classification

Expenses reported by natural classification on the consolidated statements of activities are summarized by function for the year ended June 30, 2022 and 2021, respectively.

(in thousands)						2022					
Operating expenses	Dep	uction and artmental esearch		cademic Support	Stude	ent Services		stitutional Support		Auxiliary hterprises	Total
Salaries and wages	\$	56,258	\$	9,392	\$	20,696	\$	19,272	\$	10.717	\$116,335
Benefits	Ψ	19,204	Ψ	3,243	Ψ	6,690	Ψ	6,093	Ψ	5,064	40,294
Operating expenses		17,757		7,567		21,196		9,617		16,522	72,659
Interest		4,458		3,957		1,440		840		945	11,640
Depreciation		17,305		3,608		2,131		3,844		12,121	39,009
Total operating expenses		\$114,982		\$27,767		\$52,153		\$39,666		\$45,369	\$279,937
(in thousands)						2021					
	Instr	uction and									
	Dep	artmental	Α	cademic			Ins	stitutional	A	Auxiliary	
Operating expenses	Re	esearch	:	Support	Stude	nt Services	:	Support	Er	nterprises	Total
Salaries and wages	\$	53,489	\$	8,993	\$	21,911	\$	18,917	\$	10,939	\$114,249
Benefits		17,644		3,175		6,712		5,634		4,426	37,591
Operating expenses		11,382		6,644		23,783		10,058		14,624	66,491
Interest		2,785		4,470		1,549		1,133		853	10,790
								0.077		10 110	07.705
Depreciation		16,318		4,095		1,963		3,277		12,142	37,795

## 16. Credit Loss Disclosures

Management regularly assesses the adequacy of the allowance for credit losses by performing ongoing evaluations of the student loan portfolio, including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers and the value of collateral. The College's Perkins receivable represents the amounts due from current and former students under the Federal Perkins Loan Program. Loans disbursed under the Federal Perkins Loan program are able to be assigned to the Federal Government in certain nonrepayment situations. In these situations, the Federal portion of the loan balance is guaranteed.

The College prepares an analysis of all outstanding receivables which includes a detailed review of the aging of the student loan receivable detail and a review of the default rate by loan category in comparison to prior years.

A reserve is established for all delinquent student loans. Delinquent loans over 360 days are fully reserved while loans under 360 days delinquent are reserved at 50%. The College's policy is to write off a student loan when the loan is more than 360 days delinquent and all efforts to collect the loan have been exhausted.

Changes in the allowance for credit losses for the years ended June 30, 2022 and 2021 were as follows:

(in thousands)	June 30, 2022				June 30, 2021			
	Receivable Balance		Related Allowance		Receivable Balance		Related Allowance	
Federal student loans Other student loans Faculty and staff mortgages Pine Cobble land notes Other notes receivable	\$	704 570 9,869 2,861 1,182	\$	- (110) - - (37)	\$	939 628 9,756 2,551 1,223	\$	- (125) - - (37)
	\$	15,186	\$	(147)	\$	15,097	\$	(162)

## 17. Subsequent Events

The College has evaluated subsequent events for potential recognition or disclosure through October 14, 2022, the date the consolidated financial statements were issued, and determined that there have been no subsequent events that would require recognition in the consolidated financial statements or additional disclosure, other than those included in the preceding notes to the consolidated financial statements.